# 15<sup>th</sup> *Asecap* ROAD SAFETY CONFERENCE

# ASCENDI'S ROAD SAFETY CAMPAIGNS







# / **01** CONTEXT



# **/ O2** JUNIOR PATROL CAMPAIGN





## **ASCENDI** MOTORWAYS NETWORK

### DIRECT OPERATIONS

### 6 ROAD CONCESSIONS under operation

### 630 km

(of motorways) OPERATED BY ASCENDI









# **ASCENDI** TOLL SYSTEMS & OPERATIONS

### 2 x TRADITIONAL TOLLING

### 4 x All Electronic Tolling (MLFF)

/ NT - Norte / GL - Grande Lisboa / CP - Costa de Prata
/ GP - Grande Porto
/ BLA - Beiras Litoral e Alta
/ IN - Interior Norte
/ PI - Pinhal Interior
/ TM - Túnel do Marão
/ IP - A23 - Torres Novas (A1)/Abrantes







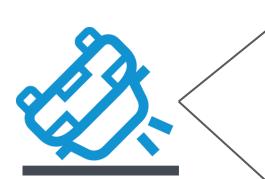


### **ASCENDI** ROAD SAFETY CAMPAIGNS

**RISK BEHAVIORS** 



STAKEHOLDERS



**SPEEDING** – speed inadequacy to road work zones and general speed above the legally allowed.

**DIGITAL DISTRACTION** – driver distraction when using smartphones, tablets and even vehicle instruments, such as GPS.





## **ASCENDI** ROAD SAFETY CAMPAIGNS







### **Junior Patrol**

Driver distraction from mobile phone use has been appointed as a major cause of road accidents in Portugal.

### PARTNERS

# 1 National Road Safety Authority# 2 Police Forces - National Republican Guard / PublicSecurity Police







They lend more relevance to the theme and support to road safety message conveyance.



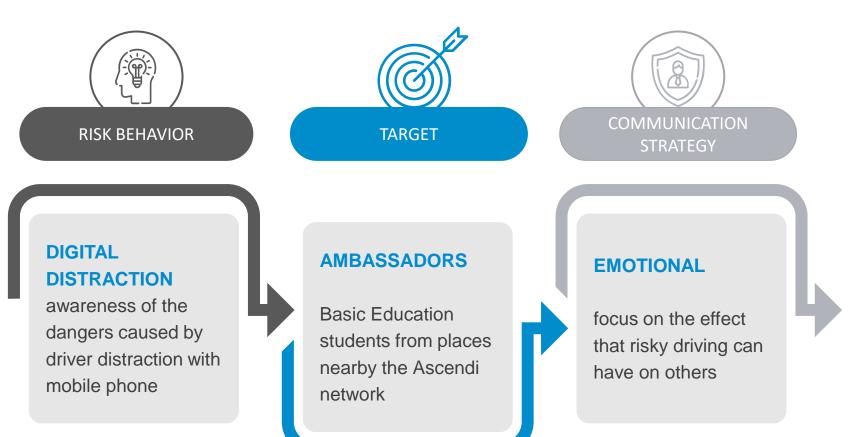






### **Junior Patrol**







# Strategy

#### **Theatre Play**

- / Exhibited to children of the 1st cycle of 10 counties adjacent to our motorway network.
- / In a simple and direct way, alerts children to the dangers caused by the driver's distraction with the mobile phone.

#### Merchandising

/ Junior Patrol Badge and Good Agent Handbook with illustration of the risks of using a mobile phone while driving.

#### **Digital Endorsement**

Videos and photos promotion on social networks and websites of all partners.

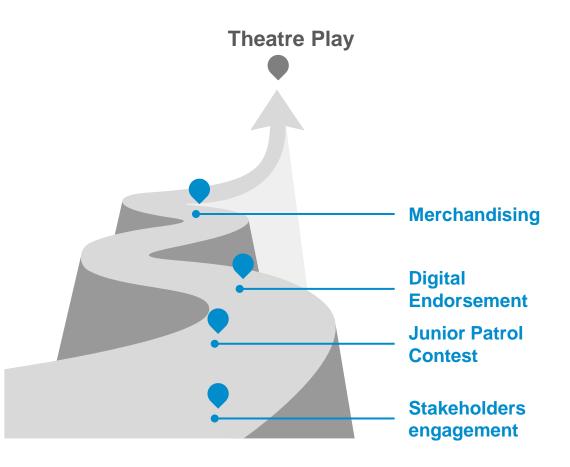
#### **Junior Patrol Contest**

/ National competition to encourage presentation of creative works on the theme "Road Safety" focusing on the message conveyed by the play, specifically the dangers of using a mobile phone while driving.

#### Stakeholders engagement

/ All stakeholders have an active role in the campaign, participating in the activities and promoting it on their digital communication channels.







# **Theatre Play & Merchandising**



- / The play tells the story of a group of children who love to play with their best friend, a dog named CHICO. They meet a driver who is always using the smartphone.
- The children repeatedly warn him that this is very dangerous and a real Police officer enters on stage and gives him a fine. Several times the driver appears on scene using the smartphone.
- At a certain point, there is a sound of a big road crash. Listening to the actors you can understand that their friend, the dog, was run over by the driver who was always distracted with the smartphone.
- / Then, the Dog enters in the scene with a hurt leg. At this time, the actors create the JUNIOR PATROL and ask the children to join them.
- / The play ends with the police recruiting the children as Junior Patrol agents, handing out the Good Agent Handbook and placing a badge on the children.





### **Theatre Play & Merchandising**



#### És o novo Agente da Patrulha Júnior! A tua função é estar muito atento aos condutores, para eles cumprirem as regras da estrada. Com este Manual vais saber

PARABENSI





A Filipa está distraída! Não está a ver o Chico! Se ela vê o telemóvel, não vê o Chico!

Para o Chico ficar seguro vamos estar sempre atentos! SOMOS A PATRULHA JÚNIOR!

### **CLICK HERE TO WATCH TH EVIDEO**



as regras que os condutores devem seguir.

Pinta os desenhos com as tuas cores preferidas.



2ª EDIÇÃO



# **Digital Endorsement**

Video 1 "Trip to school"



Video 2 "Family journey"















Celebrating



### **Junior Patrol Contest**

#### **# Promotional video**











### **Stakeholders engagement**

condução e habilita-a ganhar prémios!

🚦 A Patrulha Júnior lança um desafio às crianças lá de casa! 🧂

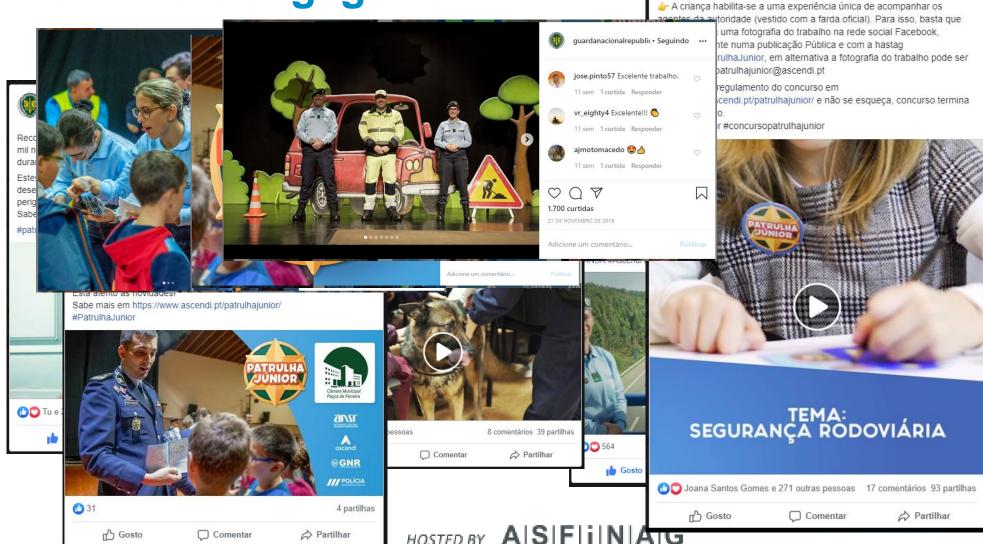
Convidamos as crianças até aos 12 anos a mostrarem o seu talento!

Desafia-a a realizar um trabalho (escrita, desenho ou fotografia) sobre o

tema "Segurança Rodoviária": Perigo da utilização do telemóvel durante a



...





## **Figures**

campaign



### 2 months after the play was exhibited

**95%** of Parents are still hinted by the

97%

considers that the child's message has reduced their will of using their smartphone while driving 85%

considers that the child has made them more aware of the problem Applying Quality of Life Research: Best Practices

M. Mercedes Galan-Ladero Reynaldo G. Rivera *Editors* 

Applied Social Marketing and Quality of Life

Case Studies from an International Perspective

🖄 Springer

### **Case Study**

The campaign is presented in an academic book that collects best practices in social marketing campaigns - Children as influencers of quality of life: a social marketing campaign for road safety



## **RESPECT ROAD WORKERS**













INEN

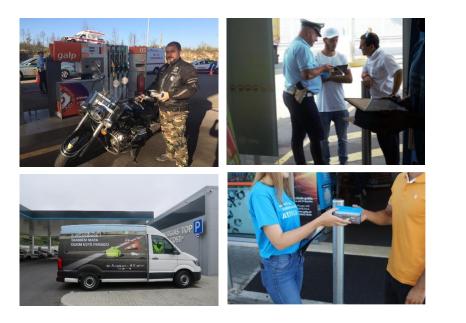








### **FIELD ACTIVATIONS**



### **DIGITAL ENDORSEMENT**







### SPEEDING (Speed Yearbook 2020)





#### Be responsible

FOR EVERYONE'S SAFETY OBEY THE SPEED LIMITS









## **KEY LEARNING POINTS**



<b>proximity</b> to the target audience	<b>relational</b> and interactive messages	positive and <b>immersive</b> experience	<b>innovative</b> and distinctive	multistakeholder



# THANK YOU FOR YOU ATTENTION

Filipe Melão | fmelao@ascendi.pt



Join us on

