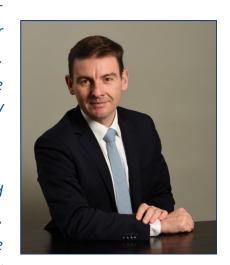


MANIFESTO ON TOLL ROAD CONCESSIONS

Introduction

"Highway networks are supporting economy and help achieving cohesion in Europe. In order to guarantee safe and efficient mobility for passengers and goods, Governments can rely on concession tolling. Thus, 49,000 km of motorways and 38,000 km of other roads have been built in Europe without public budget and respecting the user/pay principle.

Earmarked tolling allows the development of an efficient safe road infrastructure with high-level of services, long-term optimization, proper maintenance and investments. These infrastructures achieve the best level of quality, safety and protection of the environment and biodiversity.



More investments for mobility are needed as European cities are increasing in size and the population. Time for commuting, congestion, air pollution and noise are increasing everywhere in Europe. To face those challenges, road infrastructure are welcoming new mobility services: co-modality with public transport, shared services (car-pooling, car-sharing), decarbonizes and autonomous vehicles. If governments decide to use it, concession tolling will invest to boost new mobility schemes and will contribute to decarbonization of road transport to reach the target of carbon-free emission by 2050."

Christophe Boutin, ASECAP President

Supporting entities



Tolling is one of the most powerful and effective tools to finance, build, maintain, and improve road infrastructure for the benefit of road users and citizens. This has been demonstrated in Europe and around the world. We

TOLLING. MOVING SMARTER. believe that the application of tolling policies, based on the user pays principle, benefits governments

through a sustainable funding model to support new infrastructure or improve existing ones. Tolling users see the benefits they receive for the fees they pay through improved mobility and reduced travel times. Acceptance of the symbiotic relationship continues to expand, and we salute ASECAP and its 2020 manifesto on toll road concessions.

Samuel Johnson
Interim CEO, Transportation Corridor Agencies
President, International Bridge, Tunnel & Turnpike Association (IBTTA)

"We have the imperative of delivering a sustainable mobility to create a sustainable future. Solid evidence from around the world has proven that with the proper checks and balances, toll concessions

are an effective means to respond to this imperative. Europe needs to upgrade its aging major road network; it needs to build new links to com-

plete its TEN motorway plan. The EU State budgets cannot fulfil this demand as there is a greater need targeting secondary roads. Thus, concessions and tolling are the solution for financing major roads, in full compliance with the "user and polluter pays" principle".

Bill M. Halkias, PE, F.ASCE, F.ITE



The "Green Deal" package issued by the Commission is based on two objectives: carbon-free emissions by 2050 and protection of biodiversity and fauna. Green Deal targets will need important investments to upgrade the existing infrastructure, developing and including new mobility services. The user/pay principal model is a powerful tool to reach the goals set up to serve new mobility trends and land-use planning.

Bernard Hagelsteen,

President, E3P0 (European PPP Operating Companies in Infrastructure and services

1. Toll roads and Sustainable Development Goals / European Green Deal

- **SDG #3:** By 2020, halve the number of global deaths and injuries from road traffic accidents
- **SDG # 7:** By 2030, double the global rate of improvement in energy efficiency
- **SDG #8:** Sustain per capita economic growth in accordance with national circumstances (...)
- 3 GOOD HEALTH
 7 OFFERDABLE AND CLEAR BIRREDY

 8 DECENT WORK AND ECONOMIC GROWTH
 9 INDUSTRY, INNOVATION AND INFRASTRUCTURE
 11 SUSTAINABLE CITIES

 11 AND COMMUNITIES
- **SDG #9:** Develop quality, reliable, sustainable and resilient infrastructure, including regional and transborder infrastructure, to support economic development and human well-being,(...)
- **SDG # 11:** By 2030, provide access to safe, affordable, accessible and sustainable transport systems for all, improving road safety, notably by expanding public transport (...)
- Green Deal: carbon-free emissions by 2050

User pays & polluter pays principles

SUSTAINABLE GROWTH

- . Better allocation of public funds
- . Improve mobility
- . Foster commercial exchanges
- . Creation of direct and indirect jobs
- . Fiscal return
- . No impact on Public deficit
- . No impact on Public debt

DECARBONIZATION

- . Potential use of smart tolling (different toll rates by CO2 sions)
- . More efficient use of roads (avoid empty trips, ITS for planning trips...)
- . Earmarking of revenues to invest in environmental improvements

ROAD SAFETY

- . High quality standards during the whole life-cycle
- . Proactive management of roads
- . Road maintenance guaranteed
- . Dedicated staff and resources
- . Strict control from awarding authority
- . Constant monitoring
- . Awareness campaigns

2. Contribution of toll road concessions in Europe



€ 12 billion

every year allocated to any other social priorities



€ 7 billion/year

ASECAP companies investment



per year generated for VAT alone



road maintenance

88.000 km



48.000
ASECAP members
direct employment



on motorways)

3. Benefits of toll road concessions



Savings in public budget that can be allocated in other social priorities



to any other social priorities

Social expenses EU-28
(Healh, Education & Social protection; € of 2010 per hab.)

8,000

7,500

01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17

Source: Eurostat

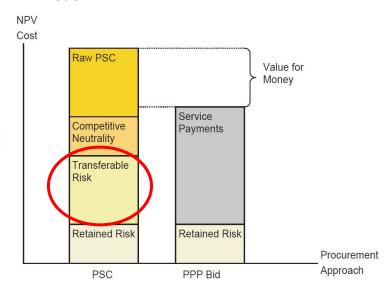
- . Users, who profit from the use of the roads and cause externalities, pay for it.
- . Taxpayers shall not support the cost of these roads.
- . Social expenses (health, education, pensions...) are increasing in each country.



Risk distribution between public and private sectors

. Risks involved in building and oper ating the concession are transferred substantially over to the concessionaire

"Value for money", comparison traditional model (PSC) vs PPP model



. The concessionaire becomes responsible for full compliance with all the building and operation standards previously required by the Government, and also bears – at least up to a certain point – the loss in profit resulting from a variation of the initial circumstances upon which the concession was granted



Anticipate the construction of roads and their social benefits

- . New motorways may have important social benefits in terms of time savings, improvement of road safety, savings of operational costs...
- . Toll concession schemes allow citizens to profit from those benefits without waiting for the availability of public funds.

Spanish case:

- . The current need of investment in new roads is estimated in 32.000 M€ (1)
- . As average, Spanish Administrations are investing 2.000 M€/year in new roads

Conclusion: If all roads have to be financed with public budget, the average delay to build the roads will be **8 years** (2)

- (1) "Análisis de la inversión prioritaria en España" Sener 2017
- (2) "Beneficios sociales del modelo de concesión en la gestión de carreteras" UPM 2019



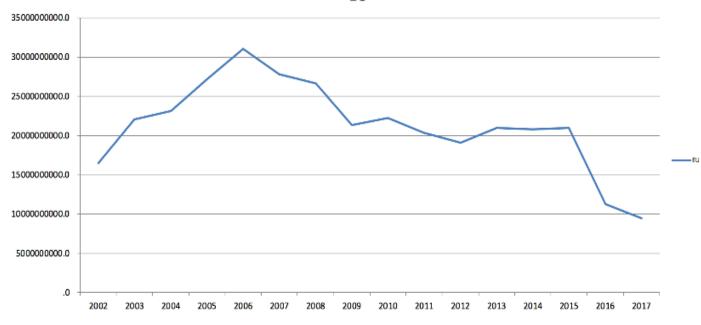
- . Dramatic decrease of public budgets for maintenance
- . No dependence of public budgets
- . Strict control from awarding authority
- . Impact on road safety



4.5 Maintenance expenditures in road infrastructure in selected countries, 2014-

2017 (at current prices and exchange rates - million Euros)

EU



Source: European Road Federation



- . Incentives to respect timings and budgets
- . Concessionaire revenues direct linked to the efficient and quality of the road
- . Global vision of the entire life-cycle of the infrastructure
- . More flexibility to react to changes in the overall economical situation
- . Foster innovation
- . Less contracts to be managed by Road Administration
- . Etc...

4. User and service oriented











Automated and Autonomous

Mobility Single Platform



- . Cutting edge ITS equipment
- . Fully involvement in the development of connected and autonomous vehicles
- . Use of lastest technologies (big data, artificial intelligence, IoT, drones,...)
- . Deployment of mobility solutions
- . User satisfaction surveys

5. Conclusion: Answering Green Deal Goals

Toll concession model is a powerful tool

To allow massive investments

- To invest massively to reach the goal to halve transport carbonfootprint and contribute to fight climate change by:
 - . Proposing concrete actions with the deployment of strong fast charging station net work allowing the deployment of electric cars and buses
 - . Fostering shared mobility by creating carpooling parkings
 - . Developing reserved collective uses of the infrastructure (coaches / buses, taxis, car pooling)
 - . Adapting the existing motorway infrastructure to host new mobility options (multimodal)
 - . Set up recycling systems to collect and treat garbage

- To invest massively to save fauna and fora with ambitious plan to:
 - . Improve environmental integration
 - . Create specific facilities to allow the movement of the fauna
 - . Restore ecological continuity
 - . Set up and deploy system to collect used water to increase water resources

New context...

- New climate & sustainable challenges
- Scarcity of State finances
- Increase of social priorities

... but same reality: EU roads still require urgent and huge investments

- Complete
- Enlarge
- Upgrade & modernize
- Maintenance

Toll concession model is a powerful tool

- Compliant with the "user pays" and "polluter pays" principles
- Provides added value to the user (safety, quality, reliability, comfort, additional information,...)

Promotion of toll concession from UE institutions

Clear and determined support (Spread use of toll within the UE) (Earmark of revenues)

Optimization of concession schemes

Legal security and predictability
(Impact of new regulation in current contracts)
Fair balance risk allocation

Fair competition with other transport modes



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