

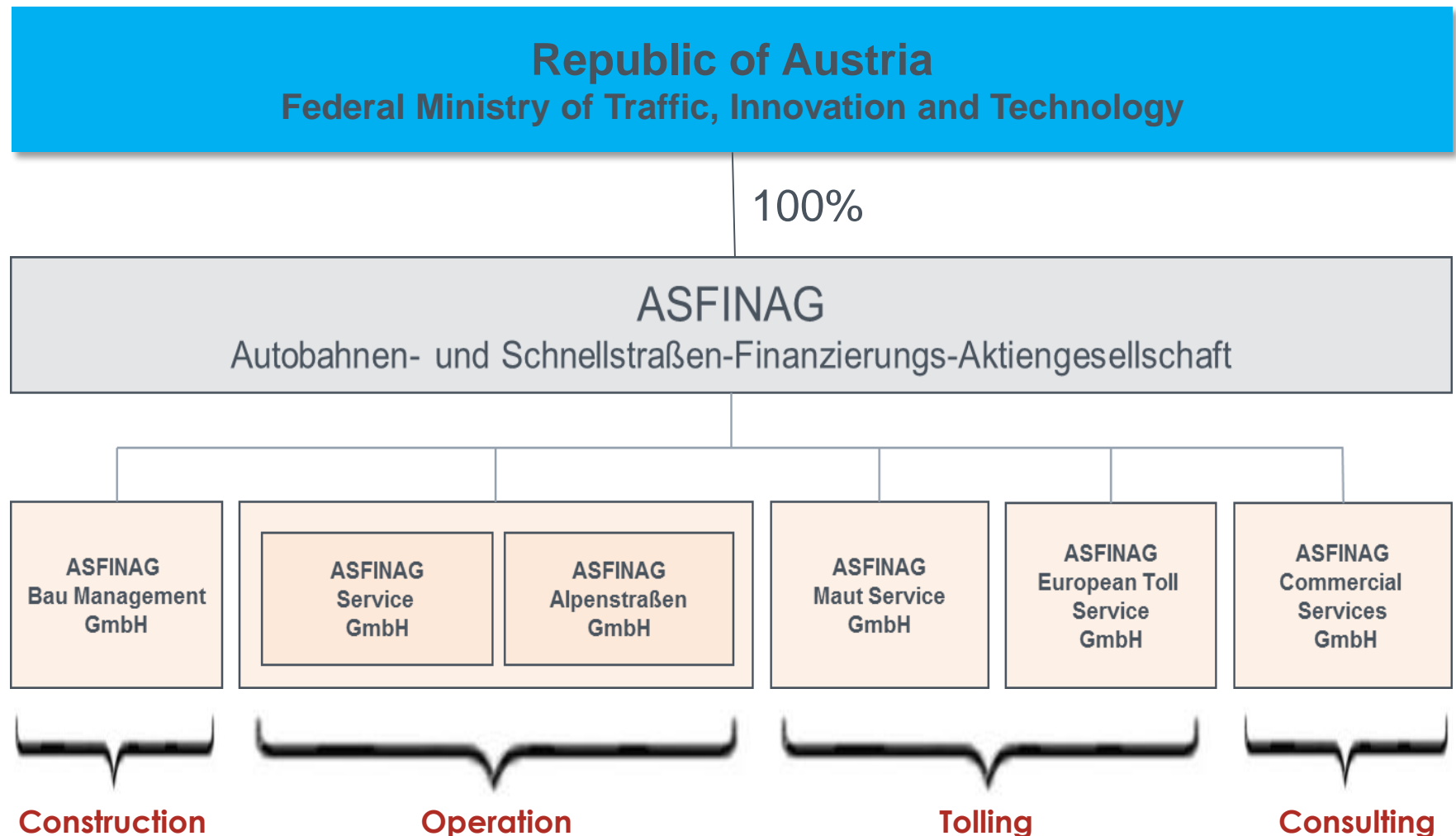


ASFINAG – AN EXAMPLE FOR A STATE OWNED CONCESSIONAIRE

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The ASFINAG Group



ASFINAG AT A GLANCE

- Tasks: **Planning, construction, maintenance, operation, funding and tolling of the entire Austrian motorway network**
- Length of network: **2,183 km**
- Mileage: **27.7 bn km**
- Revenues: **1.8 bn EUR**
- Balance sheet total: **14,8 bn EUR**
- Equity ratio: **22 %**
- Net profit: **471 Mio. EUR**

Figures: 2013

The Roles

State

- Concession Grantor
- New sections awarded to ASFINAG
- Setting of political targets for the Austrian Motorway network

ASFINAG

- Concessionaire
- DBFO of the entire motorway network
- Development of the company according to best practise and market standards

The Advantages for the Concession Grantor

Spin off of the highway management (DBFO)
without privatization

- Strategic monitoring of motorway network remains with the State
- Professional, profitable, sustainable and state of the art operation of the motorway network
- Off budget financing of the motorway network
- Uniform quality standards and economies of scale



RELIABILITY ALL THE WAY.